



DELIVERY INSTRUCTIONS

Saint-Gobain Distribution Denmark A/S • Park Allé 370 • 2605 Brøndby • Tlf 48 78 40 00

11 golden rules regarding deliveries for Saint-Gobain Distribution Denmark A/S



1. GUARANTEE FOR DELIVERY

- A. The supplier must always achieve a guarantee for delivery of at least 95 % according to our trade agreement.
- B. The ability to deliver will be supervised and the material will be part of our evaluation of suppliers.
- C. Only one delivery per purchase order is allowed unless otherwise stated in our written purchase order and without back orders/part deliveries.
 Possible back orders must always state time of delivery.

2. BASIC INFORMATION

- A. The supplier must always be able to provide basic information (supplier item number, customs tariff, UNSPSC-no, sales unit, measurements per unit (length, width, height), weight per sales unit, number of itemsper bag/carton/pallet layer/pallet/other packing units and EAN-13/ITF bar code) for SGDD active assortment. This piece of information must always be stated if new products are acquired in the assortment.
- B. The supplier must always inform SGDD if one or more products are subject to changes as regards item num- ber, measurements, weight, package size or character-istics of the product.
- C. The supplier must always keep SGDD informed about name, mailaddress and phone numbers for

the contact persons dealing with SGDD's purchase orders.

3. ORDER CONFIRMATION

Unless specifically agreed with the purchaser all purchase orders must be confirmed no later than 48 hours after receipt of the order. Order confirmations must include:

- Delivery address including letter/number of delivery gate
- SGDD purchase order number
- Product description / item number/supplieritem number
- Delivery date at the address stated by SGDD
- Price, discount and delivery terms

We expect the delivery date stipulated by SGDD to be observed. If a delivery date cannot be observed, order confirmation stating the changed date of delivery must be forwarded.

4.TRANSPORT PAPERS

A. The consignment note must clearly indicate:

- Delivery address including
 letter/number of delivery gate
- Number and type of pallets/parcels
- Weight
- Carriage cost details
- All SGDD order and department numbers (warehouse code)
- All delivery note numbers
- B. The delivery note must clearly indicate:
- Delivery address including letter/number of delivery gate
- SGDD purchase order and department number (only one purchase order per delivery note).
- Position number of purchase order (delivery note mustfollow position numbers of the purchase order)
- SGDD item number and supplier item number
- Number of items delivered (number of items per charge number if certificate goods). A packing list is also required with large orders.
- C. Other demands on the delivery note:
- Only one delivery note per purchase order is required. More delivery notes for one purchase order are not allowed on the same delivery and more purchase or- ders on the same delivery note are also not allowed.

Separate delivery notes for combined (stock goods and non-stock goods) purchase orders are required and the same rules apply for these delivery notes.

5. DELIVERY

- A. Delivery no later than 2.00 PM on agreed delivery dayhowever 12.00 AM on Fridays (unless stated otherwise in the purchase order). Delivery must always take place on agreed delivery date unless otherwise agreed.
- B. Receipt of goods opening hours: Weekdays 7.00 AM to 2.00 PM, however
 12.00 AM on Fridays. Any later delivery only possible if agreed with the manager of thereceipt of goods.
- C. Deliveries must take place at correct gates as per ourpurchase order.
- D. Delivery of items differing from our purchase order is not allowed.
- E. On delivery of full loads the forwarder must give notice of the delivery at least one day before the delivery to the receipt of goods.
- F. Deliveries without the necessary transport documents will be refused by the receipt of goods.
- G. On delivery to Saint-Gobain Distribution Denmark the suppliers commit themselves to deliver and exchange goods on marketable EUR-pallets 800 x 1200 mm. Alternatively non-returnable pallets of the same measurements 800 x 1200 mm will be accepted.

Article unit:	The following information mustbe visible on the article unit:
Sales unit Pcs., pair, kgs, metres	SGDD / supplier item number
Retail unit Contains one ormore sales units	 SGDD / supplier item number on sales unit Number of sales units perretail unit At least item number for sales unitand number of sales units must appear.
Wholesaler unitContains one or more retail units	 SGDD / supplier item number on sales unit Number of retail units perwholesaler unit Number of sales units perwholesaler unit At least item number for sales unitand number of sales units must appear.
Pallet Contains one or more sales units / retail units / wholesaler units	 SGDD / supplier item number Number of wholesaler units per pallet Number of retail units perwholesaler unit Number of sales unit per retail unit

6. MARKING AND PACKING

- A. The following rules of marking must be observed unless otherwise agreed:
 - The goods must be piled up so that the marking on the pallet is visible. If the goods are packed in a parcel, the marking must be visible on the parcel.
- B. Transport packaging:
 - The goods must be packed, loaded and stowed so that the transporter's lorry is easy to unload, reducing the risk of damaged goods and injured employees and ensuring that the goods arrive dry.
 - In general, each parcel should only contain one item num-ber unless otherwise agreed and one item number must only be packed in one type of packaging on the same delivery. Each retail unit must contain the same number of sales units and each wholesale unit must contain the same number of retail units.
 - A mixed pallet containing different item numbers must be separated, so that sales units are placed in layers or clearly separated by cardboards, plastic or pallets. One item num-ber must not be divided on several mixed pallets.
 - Goods must be delivered on approved EUR pallets
 = 800x1200 mm and with a pallet height of max.
 1200 mm from the floor unless separated by pallets.
 - Goods delivered on EUR pallets must not overhang/exceed the pallet.
 - The weight of each EUR pallet must not exceed 1000 kgs.



- Each parcel must be marked with SGDD order number, item data, item number and number of items. Further- more, every parcel must be marked in accordance with packing list, if any.
- The delivery note must be enclosed in a visible way, i.e. in a plastic folder attached to the delivery.
- Steel pipes:
 - Pipes in bundles must be delivered on joists.
 - Pipe bundles max. weight = 1000 kgs.
 - Slings/straps and similar loose material must beremoved prior to the delivery
- Transport packaging which is manually handled should have a max. weight of 15 kgs per package due to recommendations by the Factories Inspectorate.
- It is not allowed to pack several SGDD orders in the same package, not even balance orders. The orders must be physically separated and separately marked.
- C. Sales packaging:
- Only one sales unit per sales packaging is allowed, and the sales package must only consist of one physical unit.
- All goods especially all goods in SALES PACKAGING such as bags, parcels, cartons etc. must be marked with EAN-13 bar code on SMALLEST SALES UNIT (= SGDD's sales and invoicing unit).

• Sales packaging must be packaging suited for EUR pallets.

7. COMBINED (STOCK GOODS AND NON-STOCK GOODS) PURCHASE ORDERS

A. Combined purchase orders delivered together with warehouse orders must always be separately packed.

- B. Combined purchase orders must always have separate delivery notes following the previous mentioned rules.
- C. Combined purchase orders must always have separate invoices.

8. INVOICING (applying to all deliveries to SGDD):

- A. Invoices must always be addressed to: Saint-Gobain
 Distribution Denmark A/SPark
 Allé 370, P.O.
 DK-2605 Brøndby
- B. Place of delivery must be clearly stated.
- C. SGDD order number and department number/ware- house code must be clearly stated on the invoice (onlyone order number per invoice).
- D. On invoices from abroad the following information must be stated:
 - Supplier's VAT registration number
 - Weight
 - HS-Codes
- E. SGDD must receive invoices no later than on the 2nd working day following the month in which delivery took place. The date on invoices received after this datewill be altered, i.e. postponed to the month following delivery and payment will likewise be delayed by one month. Invoices must be forwarded by EDI or electronically as a PDF-file for each invoice to
 - the emailaddress: Invoice@sgdd.dk.

Only one invoice per delivery note is allowed and separate invoices are required for combined purchase orders.



9. CHARGE NUMBERS / WORKS CERTIFICATES

- A. Charge numbers must be clearly stamped on the goods.
- B. Only one charge number per pallet/bundle.
- C. Bundles must be marked with charge numberon a label.
- D. Works certificates must always be addressed to:Saint-Gobain Distribution Denmark, Att.: Certificates Department

Alsvej 18

DK-8940 Randers SV

Email: certifikat094@saint-gobain.com,

or by fax +45 89 19 02 17 or state website and code so that these are available at the latest with the arrival of the goods.

E. Works certificates are considered a part of the deliveryand final date for payment will be calculated from the latest arrival.

10.SAFETY

- A. Safety is top priority at SGDD.
- B. Packing must be properly on grounds of safety.
- C. All mandatory signs about safety at the entrance of thewarehouse must be followed.
- D. All drivers must wear safety vest and safety shoes (can be borrowed).
- E. Smoking is only allowed in special areas.
- F. Going about the warehouse areas without being accompanied by a SGDD employee is not allowed. If above safety regulations are not followed, we have to ask the driver to leave the area, as safety is our first priority.



11.GENERAL RULES

- A. Faults and shortages: Naturally, it is only possible to discover any visible faults or shortages upon arrival. SGDD therefore reserves the right to send any claims concerning faults and shortages to the supplier within 8 days.
- B. If discrepancies between invoice and supplied quantity, or price mistakes on purchase orders for our central warehouses, we might have to issue an invoice, which would be deducted from our next payment.
- C. Slow moving items can be returned or exchanged with fast moving items without any deduction. Information about discontinued products must be informed to SGDDat least 3 months before the official discontinuance. Otherwise SGDD reserves the right to return the items without any deduction. If SGDD place an order for a discontinued product, the supplier must immediately inform the SGDD purchaser in order to adjust the purchase order.
- D. Validity. This Delivery Instruction applies unless otherwise agreed with SGDD.
- E. Areas applicable: This Delivery Instruction especially applies to our central warehouses, but in principle it applies to all our warehouses and shops.

Logistic Center Randers (warehouse code 094) Alsvej 18 DK-8940 Randers SV

Reservation warehouse Randers (warehouse code 003) Alsvej 18 Port D DK-8940 Banders SV

Transit warehouse Randers (warehouse code 078)Alsvej 18, Port B DK-8940 Randers SV Export packing department Randers (warehouse code 069) Furvej 1 DK-8940 Randers SV

All contact to above mentioned departments: Tel: +45 48786363, Mail: Logistiksupport@sqdd.dk

Logistic Center

Brøndby (warehouse code 004) Abildager 16 DK-2605 Brøndby

www.bd.dk

SGDD collects all of French industry conglomerate Saint Gobain's Danish activities within building distribution. The Danish group comprises more than 60 outlets operating under the well-known brand names Brødrene Dahl, Protræ, Øland, and Zupply. SGDD employs approx. 950 people and has an annual turnover of approx. 0.6 billion EUR.

Saint-Gobain is one of the world's largest enterprises, its activities spanning development, production, and distribution of construction materials, glass, and specialist products. Saint-Gobain is Europe's leading distributor of construction materials, sanitary ware, heating, and plumbing materials.

